

Member Memo

October 2009

Everything we do,
we do for you™



Any Season is Great for Home Buying

You live in your home four seasons of the year, so it stands to reason that you could be looking to buy a new home all year round, too. Don't let the upcoming cooler weather hold you back. Fall is just as good of season for house-hunting as any other. Now is a great time to let AAACU assist you with buying a new home, or refinancing your current mortgage. We offer a variety of mortgage options to meet your needs:

- ◆ Fixed Rate Mortgages up to 30 Years Amortization
- ◆ Vacant Land Loans
- ◆ Construction Loans
- ◆ Balloon Mortgages
- ◆ First Time Home Buyers
- ◆ Home Equity Loans

You can apply online at www.aaacu.com, visit an office near you or contact a Mortgage Specialist at 989-354-1515.

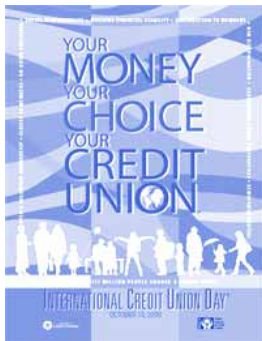


AAACU had 26 walkers representing their team "Moving Assets".

Alzheimer's Memory Walk

For the second year in a row AAACU was pleased to form a team called "Moving Assets" to walk in the Alpena Alzheimer's Association Memory Walk. On Saturday, September 19th AAACU members, staff and family members met at the Bay View Band Shell to begin the walk. The purpose of this event is to raise awareness and funds for Alzheimer care, support and research. The Moving Assets Team raised a total of \$2,770.00 for the Alzheimer's organization.

International Credit Union Day



On October 15th credit union members around the world will join together to celebrate International Credit Union Day and this year's theme: *Your Money. Your Choice. Your Credit Union.* Do you remember why you chose Alpena Alcona Area Credit Union to be your financial services provider? It may be among many reasons shared by the 186 million people in 97 countries who have also chosen credit unions, but it most likely has something to do with the common philosophy of people helping people.

Unlike most other financial institutions, credit unions are not-for-profit, volunteer-run, member-owned cooperatives. They exist to serve their members and that level of service remains high even during the toughest times. Instead of issuing stock or paying dividends to outside shareholders, credit unions provide value to their members by returning earnings in the form of lower loan rates, higher interest on deposits, and lower or even no transaction fees.

This year's theme celebrates the advantage of credit union membership. Value, trust, and service are just some of the many benefits of being a credit union member. You are in charge of your money and your credit union.

At AAACU, we are proud of our heritage as a cooperative financial service provider and our connection to the more than 53,000 credit unions worldwide. On October 15th we'll join credit unions and their members around the world to celebrate International Credit Union Day in recognition of the benefits those institutions bring to their members.

Please join us on October 15th as we honor our most valuable asset: our members. You are the reason AAACU exists. Refreshments will be available on Thursday, October 15th and Friday, October 16th at all AAACU offices. Stop by and sign up for a chance to win some great prizes.

JUST IN TIME FOR THE HOLIDAYS... VISA AND LOAN SKIP-A-PAYMENT

Would you like to enjoy the holiday season without the worry of meeting your loan/VISA payments? Your Credit Union can help by allowing you to skip up to two consecutive loan payments during the months of November - February.

It is as easy as selecting the payment(s) below that you would like to skip, enter your loan number(s), sign below and return to the Credit Union office nearest you (see address on back page) or fax to (989)356-6906.

There is a \$20.00 service fee per loan to take advantage of this offer, \$5.00 of which will benefit our charity of choice.

Select one method for payment:

- \$20.00 service fee per loan enclosed
- Withdraw \$20.00 service fee per loan savings _____ or checking _____
- Account # _____

Please indicate loan # (s)/VISA to skip payment(s) on _____, _____, _____

Select the months you would like to skip the loan/VISA payment:
(You can choose to skip two consecutive months)

- November monthly payment (return by November 1, 2009)
- December monthly payment (return by December 1, 2009)
- January monthly payment (return by January 1, 2010)
- February monthly payment (return by February 1, 2010)

Borrower's Signature _____ Date: _____ Co-Borrower's Signature _____ Date: _____

Certain restrictions apply, call the Credit Union Loan Department for further details. Loans not eligible include mortgage loans and home equity loans. Skipping these payments extends the maturity date of your loan. Interest continues to accrue on the unpaid balance during the month you skip your payment and when payments resume, the unpaid interest will be collected first. Alpena Alcona Area Credit Union reserves the right to refuse any skip-a-payment request. Not eligible if past due within the past six months. Skip-a-payments will also change the amount of eligible benefits in the case of a GAP claim.

VISA note: Normal finance charges do apply. You are not eligible for the skip-a-payment program if you are over your limit or if you have been past due during the last six months. Certain additional restrictions apply.

2010 Election Nominations

The 2010 election of officers for your Credit Union will be conducted by mail. This method will ensure that every eligible member will have the opportunity to vote. There will be three seats up for election on the Board of Directors.

Long term director and current Board Secretary Marlana MacNeill has chosen not to seek re-election and will be stepping down from the AAACU board of directors after her current term expires on March 6, 2010. "Marlena has been a tremendous asset to our not-for-profit cooperative organization and will truly be missed. I want to thank Marlana for her service to Alpena Alcona Area Credit Union and its membership", stated Donald J. Mills, President & CEO.

Incumbents seeking re-election to the Board of Directors are: Charlie Negro and Sheila Panknin.

Current Board Treasurer Charlie Negro is the Principal of Oscoda High School. He has served as a board member with AAACU and the former losco Community CU since 1987. He also served on the Credit Committee of losco Community Credit Union from 1980 until 1987.

Sheila Panknin has served as a board member since 1995. Ms. Panknin also served on the Supervisory Committee of AAACU in 1994. She is currently employed by Ludlow Enterprises.

Members interested in becoming a candidate for office are advised to pick up a nominating form from any one of our seven Credit Union offices. You must obtain at least 25 signatures from primary members to become eligible for nomination and complete a questionnaire outlining your qualifications and reasons for wanting to serve on the board. Nominations will not be accepted from the floor at the annual meeting.

All nominations shall be filed with the President & CEO at the Credit Union at least 90 days prior to the annual meeting or by Friday, November 27, 2009.

Board of Directors

- ◆ *The directors shall meet monthly, either upon notice by the secretary or by the chairperson. Special meetings may be called by the chairperson at any time upon due notice to the directors.*

- ◆ *No person shall receive any compensation for serving as a director. This is a volunteer position.*
- ◆ *The Board of Directors shall have general management over the affairs, funds, and records of the Credit Union and shall take all measures necessary that are in the best interest of the Credit Union.*
- ◆ *The Board of Directors set the general direction and policy for the Credit Union, ensures the Credit Union is well managed, financially secure and in compliance with all applicable laws and regulations.*

If you have any questions or would like additional information about becoming a candidate, contact President and CEO Donald J. Mills, at 354-1523 or via e-mail at dmills@aaacu.com.

The upcoming Annual Meeting is scheduled for Saturday, March 6, 2010 at the Knight of Columbus Hall on Hamilton Road .



SAVINGS RATES

Effective as of September 22, 2009
(Rates are subject to change without notice)

	Annual Percentage Rate	Annual Percentage Yield
Regular Shares	1.10%	1.10%
Preferred Shares	1.20%	1.21%
Christmas Club	1.10%	1.10%
Vacation Club	1.10%	1.10%
Insured Money Market Minimum \$2,000.00	1.40%	1.41%
Insured Money Market \$99,999.99 and over	1.80%	1.82%
Traditional IRA	3.30%	3.34%
Roth IRA	3.30%	3.34%
Education IRA	3.30%	3.34%
Health Savings Account	3.30%	3.35%

CERTIFICATE RATES

Effective as of September 22, 2009
(Rates are subject to change without notice)

	Annual Percentage Rate	Annual Percentage Yield
90 Day Certificate	1.35%	1.35%
180 Day Certificate	1.65%	1.66%
1 Year Certificate	1.80%	1.81%
18 Month Certificate	2.00%	2.01%
2 Year Certificate	2.25%	2.27%
3 Year Certificate	2.75%	2.78%
4 Year Certificate	3.05%	3.09%
5 Year Certificate	3.20%	3.24%

Dividends on the Regular Shares, Preferred Shares, IRA Shares, Vacation Club, and Christmas Club are computed using the daily balance method and paid quarterly. Interest on the Insured Money Market Account and Health Savings Account is computed using the daily balance method and paid monthly. If the account is closed before the quarter ends, you will forfeit the dividend and/or interest earned on your account.

For current rates and terms on Share Certificates, IRA Certificates, and Insured Money Market Accounts, contact one of our Membership Services Officers at 989-356-3577, extension 1522, 1532, or 1529, or e-mail memberservice@aaacu.com.

Apply
Online at
aaacu.com

LOAN RATES

Effective as of September 22, 2009
(Rates are subject to change without notice)

New Vehicles	Monthly Payment Per \$1,000	
	APR	
24 Months	4.50% - 9.50%	\$43.65 - \$45.90
36 Months	4.50% - 9.50%	\$29.75 - \$32.03
48 Months	4.50% - 9.50%	\$22.81 - \$25.12
60 Months	4.75% - 9.75%	\$18.76 - \$21.12
66 Months	4.75% - 9.75%	\$17.25 - \$19.64
72 Months (\$25,000 or more)	4.75% - 9.75%	\$15.99 - \$18.40
78 Months (\$30,000 or more)	5.00% - 10.00%	\$15.05 - \$17.49

We will finance 105% of the suggested retail price
Including tax, title, license, and extended warranty.

Used Vehicles	Monthly Payment Per \$1,000	
	APR	
2009-07 Models	5.25% - 10.25%	\$17.48 - \$19.88
66 Months		
2006-04 Models	5.50% - 10.50%	\$20.95 - \$23.33
54 Months		
2003 Models	6.50% - 11.50%	\$21.41 - \$23.82
Up to 54 Months		
Models costing (\$22,500 or more)	6.45% - 11.45%	\$16.79 - \$19.27
72 months		

For older model vehicles please contact the Credit Union Loan Department for current rates and terms. All used vehicles financed will be based on 105% of NADA Book Retail Value. We also have Mortgages, Home Equity, Personal (Unsecured), Snowmobile, RV, and Share Secured loans. Call the loan department for current loan rates or further information.

VISA Classic 12.96% Fixed APR
VISA Platinum 10.96% Fixed APR



HEADING SOUTH FOR THE WINTER?

AAACU values the privacy and safekeeping of our members' financial matters. We want to assure you that your personal information is handled in a confidential way.

To be assured that information mailed from the credit union is going to the correct address, we do not allow statements to be forwarded to a different address. If you are moving to a new home, heading to warmer weather for the winter, or returning home after a long trip please be sure to notify your Credit Union of your address change.



Wally Sauer's excited reactions as he opens the "winning" suitcase.

Credit Unions Give Away a Trip for Two to Hawaii

This summer the Credit Unions of Alpena participated in True North Radio's Summer Concerts in the Park. Every Saturday for nine weeks representatives from Alpena Credit Unions attended each concert and handed out entry slips for a chance to win an eight night trip for two to Hawaii including round-trip airfare from Alpena to Honolulu. The week before the final concert each credit union drew two finalists. On Saturday, August 22nd, the ten finalists attended the concert. The finalists circled ten suitcases while listening to Hawaiian music. When the music stopped they were then asked to open the suitcase that was in front of them. Only one suitcase was labeled

"Winner". AAACU was proud to have our finalist Wally Sauer open the winning suitcase. Wally and his guest will be heading to Hawaii sometime in the near future.

Congratulations Wally!!

Board of Directors

Dave McNeil Chairperson
Jeffrey Trelfa Vice-Chairperson
Charlie Negro Treasurer
Marlena MacNeill Secretary
Kevin Lanciotti Director
Tom Lanway Director
Terry Nelkie Director
Sheila Panknin Director
Thomas Young Director

Supervisory Committee

Tony Suszek Chairperson
George Falkenhagen Member
Alene Liske Member
Alan Shillair Member

Credit Committee

Dennis Artley Chairperson
Donald Urban Alternate
Sharon Kapalla Secretary
Lorna Dellar Member
Paul Fredenburg Member
Jane Kakowski Member
Debbie Sucharski Member

President and CEO . Donald J. Mills
d mills@aaacu.com
989-354-1523

Newsletter Editor . . . LeAnn Schultz

CU*Talk Audio Response:

Long Distance: (616)-285-5720
Toll Free: 800-860-5704
Credit Union Access Code: 133

It's Me 247 Online Banking:

Internet Address . . www.aaacu.com
E-mail aaacu@aaacu.com

Hours: Lobby

Mon. - Thurs 9:00 am - 5:00 pm
Friday 9:00 am - 6:00 pm

Hours: Drive-thru

Mon. - Thurs. . . . 8:30 am - 5:00 pm
Friday 8:30 am - 6:00 pm
Saturday 8:30 am - 12:00 noon

VISA Lost/Stolen After Hours:

800-991-4965

MasterCard Lost/Stolen After Hours:

800-754-4128


Main Office

1100 S. Bagley Street
PO Box 515
Alpena MI 49707-0515
989-356-3577

Alpena Branch

1013 US 23 N.
PO Box 858
Alpena MI 49707-0858
989-356-3577

Mission Statement: *The mission of Alpena Alpena Area Credit Union is to serve our members' financial needs by providing progressive quality services delivered with integrity and commitment.*

 **Just A Reminder**
Christmas Club accounts were paid out on October 1, 2009 to either your regular share or share draft account. It's never too early to start saving for next year. Contact any staff member to open your 2010 Christmas Club account.

Hours for the Upcoming Holidays:
Thanksgiving Day - Thursday, November 26, 2009 - Closed
Christmas - Thursday, December 24, 2009 - Closing at 1:00
Friday, December 25, 2009 - Closed
Saturday, December 26, 2009 - Closed
New Year's - Thursday, December 31, 2009 Closing at 1:00
Friday, January 1, 2010 - Closed

Save Time & Money

Let AAACU help you simplify your life!

Convenient Billpay Service

Do you find yourself paying late fees and finance charges because you don't pay your bills on time? Chances are you aren't using online billpay. With online billpay, you can set up automatic payments for reoccurring bills. And, since there's no charge if you use it on a monthly basis, you'll save money on stamps too!

Secure e-Statements

AAACU's FREE e-Statement service allows you to manage your money more efficiently, and skip the paperwork! And most importantly, you will be helping the environment by saving on paper!

CU@Home Online Banking

Check your balances, pay bills, transfer money or even change your PIN, 24/7 and best of all, it's FREE!
Enrollment is easy! Visit www.aaacu.com and click on It's Me 247.



At AAACU we understand that teaching children about money is not easy. That's why we offer a youth program for kids. Open up a world of financial opportunity for that special child in your life with a Dollar Dog Kids Club Account. For more information contact any of our credit union offices or visit our website at www.aaacu.com and click on Dollar Dog. It's never too early to start saving for your child's future and AAACU wants to help you along the way.

Atlanta Branch

12285 Jerome Street
PO Box 633
Atlanta MI 49709-0633
989-785-3800

Lincoln Branch

111 S. Church Street
PO Box 58
Lincoln MI 48742-0058
989-736-8912

Oscoda Branch

103 S. State Street
PO Box 279
Oscoda MI 48750
989-739-9103

Ossineke Branch

11610 US 23 S.
PO Box 84
Ossineke MI 49766-0084
989-471-2332

Tawas City Branch

118 W. M-55
PO Box 250
Tawas City MI 48764
989-362-7980

